

September 6, 2022

Hydro One Networks Inc.

New Joint Use/Broadband Choice-Based Operating Model is Live

Beginning today, September 6th, Hydro One is pleased to announce the official launch of our new choice-based operating model for joint use/broadband work in response to the Ontario Government's Building Broadband Faster Act (BBFA), accelerating broadband connectivity to unserved and underserved homes and businesses in our joint service territories.

This new model will help reduce barriers to you, our joint use partners in support of the timely deployment of broadband across the province of Ontario.

As of today, you will have a choice with how to execute Joint Use/Broadband projects on Hydro One infrastructure:

1. **Applicant Execution** – Internet Service Providers (ISPs) may choose to engineer, procure, construct ("EPC") the work required on Hydro One infrastructure using a qualified Hydro One-approved service provider to execute work in accordance with Hydro One's technical, commercial, operational, and regulatory requirements.
2. **Hydro One Execution** – Upon acceptance by Hydro One, ISPs may choose to request that Hydro One execute related work in support of broadband deployment, consistent with our traditional joint use processes.

New Business and Operational Processes to Enable & Accelerate Joint Use/Broadband Projects

The development of this new operational approach strives to accelerate and enable rapid joint use/broadband project deployment across the province. In the spirit of partnership, project enablement, and project acceleration, Hydro One is seeking to continually remove barriers for our joint use partners. In support of the Applicant Execution Model and providing greater transparency, Hydro One has developed new business processes, operational guidelines, and resources to allow our joint use partners to successfully execute all project delivery activities.

Additionally, we have developed a new commercial agreement for our joint use partners to support the new Applicant Execution Model and ensure alignment with our evolving relationship. The additional terms in this agreement have been thoughtfully considered; combining our familiar standard joint use agreement terms and conditions, with our industry standard EPC terms regularly used with Hydro One's qualified service providers.

Resources to support your work

We appreciate this is a time of rapid change, yet it is also exciting to partner in this way and we are committed to working with you.

In the coming weeks we will be discussing next steps including how to access the new processes, operational guidelines, and commercial agreements. In the meantime, if you have any questions, please reach out to ExternalJointUse@HydroOne.com.

Once again, we thank you for your partnership and look forward to the impact that we will have together on the lives of Ontarians in the communities we serve.

Rob Berardi

A handwritten signature in blue ink that reads "Robert Berardi".

VP, Shared Services and Broadband Strategy
Hydro One Networks Inc.