



# A key competitive advantage



## SUCCESS STORY

At its 450-acre facility in Alliston, Ontario, Honda upgraded air compressors, fans, rooftop A/C units, lighting and controls with help from **Retrofit** and **Process & Systems** incentives.

**\$588,050**

INCENTIVES

**5,625 MWh/year**

ENERGY SAVINGS

Read the full case study at [HydroOne.com/SuccessStories](https://HydroOne.com/SuccessStories)

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Partners in Powerful Communities

# OPTIMIZE FOR ENERGY SAVINGS

## SOLUTIONS FOR INDUSTRIAL FACILITIES

Identify opportunities with **Audit Funding**

**Retrofit Program** incentives accelerate equipment upgrade paybacks

**High Performance New Construction** incentives build efficiency from the ground up

Gain new levels of control over operating costs with **Process & Systems** incentives

Drive down costs and consumption with **Combined Heat and Power**



## SUCCESS STORY

Honda upgrades pneumatic tools and more with incentives



Partners in Powerful Communities



## Boiler room to boardroom savings

We can help you gain a lasting competitive advantage with incentives and expert help to make your facility more energy efficient.

### AUDIT FUNDING FOR BUILDING OWNERS AND TENANTS

#### Up to 50% of audit cost returned

We show you exactly where and how you can improve efficiency, plus we provide post-project savings calculations. You get the data and insights you need to advance your business.



### HIGH PERFORMANCE NEW CONSTRUCTION FOR NEW CONSTRUCTION OR MAJOR RENOVATIONS

#### Expanding or renovating?

Get design assistance and substantial incentives for pre-approved technologies when you exceed building code standards at the early planning stages. Plan for high performance and earn incentives on whichever is greater:

**\$400/kW - \$800/kW**  
or  
**\$0.05/kWh - \$0.10/kWh\***

\*Based on your first year of electricity use.

### COMBINED HEAT AND POWER (CHP)

#### HIGH EFFICIENCY, REDUCED COSTS

If your facility demands electricity and thermal energy at the same time, CHP offers greater efficiency plus reliable backup power during emergencies.

Get a feasibility study covered up to 100%, and if you choose to implement, a **Process & Systems** incentive funds up to 40% of the total project costs.

Check our online calculator to see if there is capacity to add your facility to a Hydro One station or feeder at [HydroOne.com/CHP](https://www.hydroone.com/CHP).

### RETROFIT PROGRAM REMOVING BARRIERS TO UPGRADES

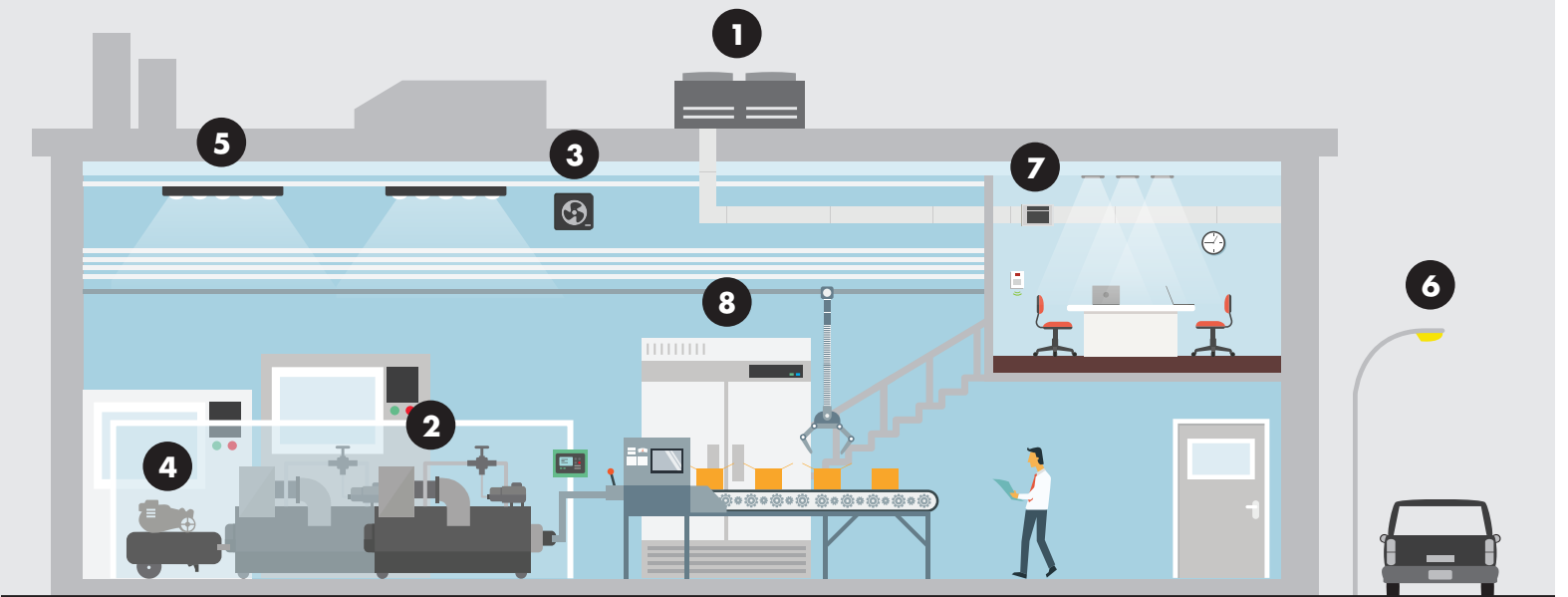
Incentives give equipment upgrades a higher rate of return on investment.

#### 1 Rooftop AC Units

High-efficiency models cut annual energy costs by up to 13% and earn up to 50% back with Retrofit incentives.

#### 2 Motors and Pumps

Motor systems are electricity intensive – add Variable Speed Drives and controls for savings up to 40%.



#### 3 Fans and Blowers

Control operating speeds with Variable Frequency Drives and save up to 40% in energy use.

#### 4 Compressed Air

Repair air leaks – fixes can save up to 50% in annual energy costs.

#### 5 Indoor lighting

LEDs consume up to 75% less energy, last up to 25x longer and require no maintenance for 50,000 hours.

#### 6 Exterior Lighting

Enhance visibility and improve safety by switching to LEDs outside.

#### 7 Demand Control Ventilation

Sensors automatically scale back air flow when activity ceases, curbing energy waste.

#### 8 Refrigeration

Improving your system's efficiency can save up to 40% in ongoing electricity costs.

### PROCESS AND SYSTEMS UPGRADE FOR UPGRADES ABOVE A SIMPLE RETROFIT

Get up to 70% of project costs returned for key systems upgrades, plus funding for engineering studies, towards the salary of an Energy Manager, and to implement a Monitoring and Targeting system.

### Opportunity Accelerator

FREE no-obligation energy assessment to determine which projects qualify for incentives.

### Engineering Studies

Up to \$10,000 for a Preliminary Study, and up to \$50,000 for a Detailed Study.

### Capital Incentives

Ranging from \$1 million and under for smaller projects, and no dollar cap on larger projects.

### Embedded Energy Manager

Get funding up to \$150K/yr to hire a trained expert who'll lead project implementation.



### Monitoring and Targeting (M&T)

Do you really know how your facility is using energy? An M&T system can help you see exactly where and how electricity is being used throughout your building, in real-time, so you can optimize your processes and systems, while managing your consumption.