



# 3Q18 FINANCIAL SUMMARY

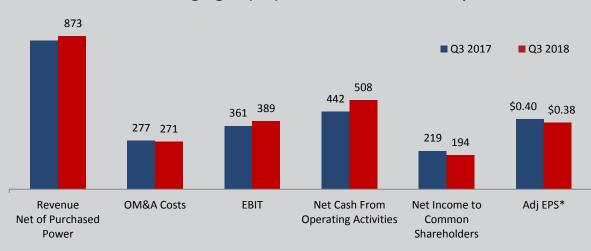
	Third Quarter			YTD		
(\$ millions)	2018	2017	% Change	2018	2017	% Change
Revenue						
Transmission	\$493	\$471	4.7%	\$1,344	\$1,199	12.1%
Distribution	1,103	1,040	6.1%	3,284	3,317	(1.0%)
Distribution (Net of Purchased Power)	370	365	1.4%	1,126	1,104	2.0%
Other	10	11	(9.1%)	31	35	(11.4%)
Consolidated	1,606	1,522	5.5%	4,659	4,551	2.4%
Consolidated (Net of Purchased Power)	873	847	3.1%	2,501	2,338	7.0%
OM&A Costs	271	277	(2.2%)	797	822	(3.0%)
Earnings Before Financing Charges and Income T	axes (EBIT)					
Transmission	287	271	5.9%	728	594	22.6%
Distribution	120	114	5.3%	397	369	7.6%
Other	(18)	(24)	25.0%	(41)	(50)	18.0%
Consolidated	389	361	7.8%	1,084	913	18.7%
Net Income <sup>1</sup>	194	219	(11.4%)	616	503	22.5%
Adjusted Net Income <sup>1,2</sup>	227	237	(4.2%)	631	524	20.4%
Basic EPS	\$0.33	\$0.37	(10.8%)	\$1.03	\$0.85	21.2%
Adjusted Basic EPS <sup>1</sup>	\$0.38	\$0.40	(5.0%)	\$1.06	\$0.88	20.5%
Capital Investments	402	380	5.8%	1,108	1,136	(2.5%)
Assets Placed In Service						
Transmission	112	120	(6.7%)	466	367	27.0%
Distribution	126	172	(26.7%)	389	482	(19.3%)
Other	1	2	-	6	10	-
Consolidated	239	294	(18.7%)	861	859	0.2%



## 3Q18 FINANCIAL HIGHLIGHTS

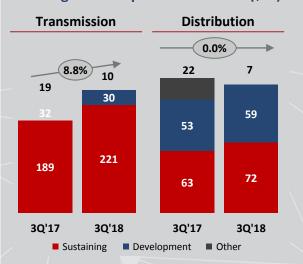
Favourable weather coupled with continued efficiencies in operations, maintenance and administrative (OM&A) costs led to positive earnings

### Financial Highlights (\$M) – 3Q18 Year over Year Comparison



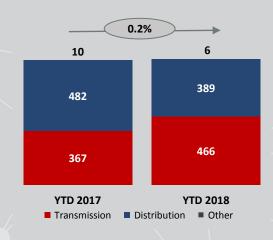
<sup>\*</sup> Adjusted EPS exclude items related to the Avista Corporation acquisition

### Regulated Capital Investments (\$M)



Analyst Call Slides – Third Quarter 2018

### Assets Placed in Service (\$M)



### **Financial Highlights:**

Revenue for 3Q18, net of purchased power, increased by 3.1% Revenue increase reflects:

- Higher average monthly Ontario 60-minute peak demand and energy consumption primarily driven by favourable weather in the summer of 2018; and
- Increased 2018 allowed return on equity (ROE) for the transmission

OM&A for 3Q18 decreased by 2.2%, reflecting:

- Insurance proceeds received for the National Research Council (NRC) transformer station;
- Lower costs related to the renewed information technology (IT) outsourced contract;
- Lower storm restoration costs in 2018 as a result of Hurricane Irma restoration efforts in Florida in 2017. These restoration efforts had no impact on the Company's net income, as related revenues were recorded in distribution revenues during the third quarter of 2017;
- Lower costs related to customer programs; and
- Lower costs related to the renewed IT outsourced contract.

Increased financing charges resulting from:

- An unrealized loss recorded in the third guarter of 2018 due to revaluation of the deal-contingent foreign exchange forward contract related to the Avista Corporation merger;
- An increase in interest expense related to the convertible debentures issued in August 2017; and
- An increase in interest expense on long-term debt driven by higher long-term debt balance outstanding during the third quarter of 2018.

Assets placed in service in YTD 2018 are stable, growing 0.2% from last year, mainly driven by timing for station sustainment investments, including Richview, Lakehead and Kirkland Lake transmission stations.

## hydro

## REGULATORY UPDATE

### 2018 – 2022 Distribution Rate Application

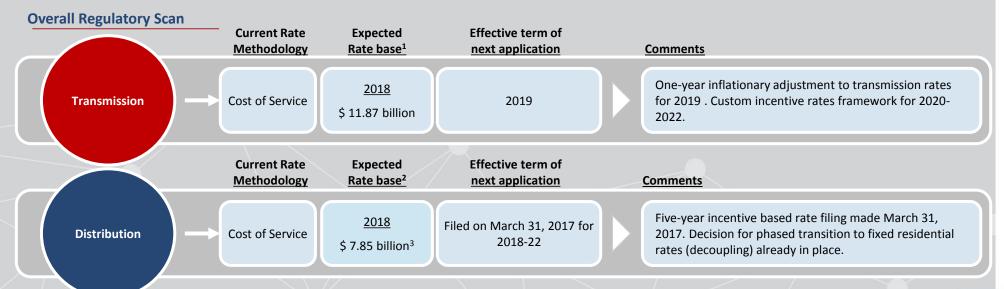
- Oral hearing related to Hydro One Networks' application for 2018-2022 distribution rates was held on June 11-28, 2018.
- On July 20, 2018, Hydro One submitted its Argument-in-Chief. Intervenors had until August 10, 2018 to respond. Hydro One made its final submission on August 31, 2018. On October 26, 2018, Hydro One filed its submission regarding the implementation of the Hydro One Accountability Act.
- Decision expected in 2018.

### **2019 Transmission Rate Application**

- Hydro One applied to the Ontario Energy Board ("OEB"), asking for a one-year mechanistic inflationary adjustment to its transmission rates for 2019.
- Hydro One will file an application under the OEB's custom incentive rates framework in 2019 for 2020-2022 following a thorough review of the transmission investment plan.
- In October 2017, Hydro One filed a Motion to Review and Vary the Decision (Motion) as well as an appeal with the Divisional Court of Ontario (Appeal). Hydro One's Motion to Review and Vary the Deferred Tax Asset was granted and has been put back to an OEB panel for review.

#### **Avista Transaction**

- The Montana Public Service Commission and Regulatory Commission of Alaska have issued their final orders approving the proposed merger subject to certain conditions.
- The Idaho Public Utilities Commission postponed its technical hearing scheduled for July 23, 2018. An evidentiary hearing will take place November 26-27th.
- A new (non-binding) target decision date of December 14, 2018 has been set for the Public Utility Commission of Oregon by an Administrative Law Judge overseeing the Oregon regulatory proceedings.
- The Washington Utilities and Transportation Commission has extended the deadline for a decision on the proposed merger between Hydro One and Avista by four months to December 14, 2018. An evidentiary hearing with the Washington Utilities and Transportation Commission took place on October, 23rd.

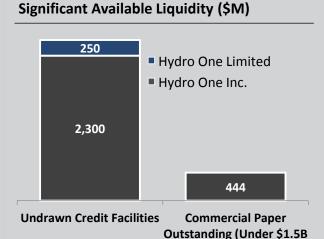


- Transmission rate base includes 100% of B2M JV and Hydro One Sault Ste. Marie
  - Distribution Rate Base includes recent LDC acquisitions and Hydro One Remote Communities
  - (3) Company estimates subject to change and include amounts from March 2017 filed distribution rate application which is subject to OEB approval

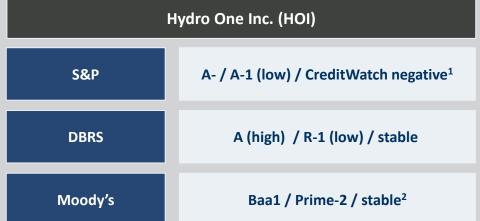


## STRONG BALANCE SHEET AND LIQUIDITY

## Investment grade balance sheet with one of lowest debt costs in utility sector



Strong Investment Grade Credit Ratings (LT/ST/Outlook)

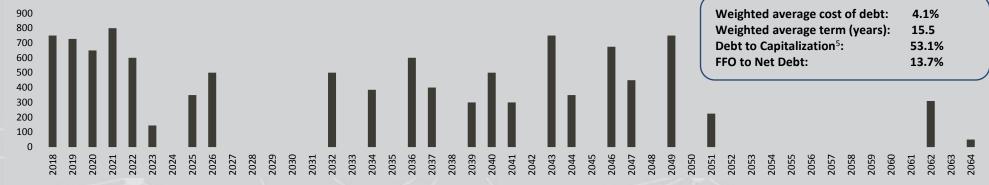


**Shelf Registrations** 

HOL: Universal Shelf<sup>3</sup>: \$4.0B

HOI: Medium Term Note Shelf<sup>4</sup>: \$4.0B

### **Debt Maturity Schedule (\$M)**



(1) On September 13, 2018, S&P lowered the issue-level rating on HOI's senior unsecured debt by one notch to "A-" from "A" and lowered the rating on HOI's commercial paper program by one notch to "A-1(low)" from "A-1(mid)" on the Canadian National Scale. All ratings remain on CreditWatch where S&P placed them with negative implications on June 15, 2018. The one-notch downgrade reflects S&P's reassessment of Hydro One's management and governance structure, which has weakened following the Province's decision to exert its influence on the Company's compensation structure through legislation, potentially promoting the interests and priorities of one owner above those of other stakeholders.

(2) On June 20, 2018, Moody's Investors Service (Moody's) downgraded the long-term debt rating for Hydro One Inc. to "Baa1" from "A3", and revised its outlook on Hydro One Inc. to stable from negative. In addition, Moody's affirmed the existing "Prime-2" short-term debt rating for Hydro One Inc. Moody's no longer assigns any probability of extraordinary support from the Province of Ontario in Hydro One Inc.'s credit analysis which has led to the downgrade.

(3) On June 18, 2018, Hydro One filed a short form base shelf prospectus (Universal Shelf) with securities regulatory authorities in Canada to replace the universal base shelf prospectus that expired on April 30, 2018. The Universal Base Shelf Prospectus allows Hydro One to offer, from time to time in one or more public offerings, up to \$4.0 billion of debt, equity or other securities, or any combination thereof, during the 25-month period ending on July 18, 2020. Hydro One filed the Universal Base Shelf Prospectus to provide the Company with financing flexibility going forward.

(4) \$1.4 billion was drawn from the Medium Term Note Shelf during June 2018, leaving \$2.6 billion available for issuance until April 2020.

CP Program)

(5) Debt to capitalization ratio has been calculated as total debt (includes total long-term debt, convertible debentures and short-term borrowings, net of cash and cash equivalents) divided by total debt plus total shareholders' equity, including preferred shares but excluding any amounts related to noncontrolling interest.



## COMMON SHARE DIVIDENDS

Consecutive annual 5% increase to dividend announced on May 15<sup>th</sup>, 2018

Dividend Statistics					
Yield <sup>1</sup>	4.7%				
Annualized Dividend <sup>2,3</sup>	\$0.92 / share				

<sup>(1)</sup> Based on closing share price on September 28th, 2018

### **Expected Upcoming Quarterly Dividend Dates<sup>3</sup>**

Declaration Date	Record Date	Payment Date	
November 7, 2018	December 11, 2018	December 31, 2018	

## **Key Points**

- Quarterly dividend increased to \$0.23 per share (\$0.92 annualized)
- Targeted dividend payout ratio remains at 70% - 80% of net income
- Attractive and growing dividend supported by stable, regulated cash flows and planned rate base growth
- No equity issuance anticipated to fund planned five year capital investment program
- Non-dilutive dividend reinvestment plan (DRIP) was implemented post IPO (shares purchased on open market, not issued from treasury)

(3) All dividend declarations and related dates are subject to Board approval.

<sup>(2)</sup> Unless indicated otherwise, all common share dividends are designated as "eligible" dividends for the purpose of the Income Tax Act (Canada)

## INDEPENDENT BOARD OF DIRECTORS



**Tom Woods** Currently a Director of Bank of America Corporation, Alberta Investment Management Corporation, Providence St. Joseph's St. Michael's Health Care (Board Chair) and CIBC Children's Foundation. Previously with CIBC and Wood Gundy, serving as Head of Canadian Corporate Banking, Chief Financial Officer, Chief Risk Officer and Vice Chairman.

**Timothy Hodgson** Currently Managing Partner of Alignvest Capital Management. Previously, Special Advisor to Governor Mark Carney at Bank of Canada and CEO of Goldman Sachs Canada. Currently a Director with Alignvest Acquisition II Corporation (Chair), PSP Investments, MEG Energy Corp.

**Cherie Brant** Currently a Partner at Dickinson Wright's Toronto law office where she has an Indigenous law practice with a focus on commercial real estate, energy and transmission and First Nations economic development. Currently a Director with Anishnawbe Health Foundation and is a member of the Canadian Council for Aboriginal Business, Research Advisory Board and the Aboriginal Energy Working Group of the Independent Electricity System Operator.

Jessica McDonald Currently Interim President and Chief Executive Officer of Canada Post Corporation. Previously President and Chief Executive Officer of British Columbia Hydro & Power Authority and Executive Vice President of HB Global Advisors Corp. Currently a Director with Canada Post Corporation, Coeur Mining Inc. and Trevali Mining Corporation, and is on the Member Council of Sustainable Development Technology Canada.

**Blair Cowper-Smith** Currently the principal and founder of Erin Park Business Solutions. Previously, he was Chief Corporate Affairs Officer of Ontario Municipal Employees Retirement System (OMERS) and a member of the Senior Executive Team. Board experience includes numerous advisory assignments, including governance advisory assignments, with boards of directors including OMERS, Stelco, Hammerson, and includes existing or prior director appointments and board committee leadership roles with companies like Porter Airlines, 407 ETR, the Financial Services Regulatory Authority and Face the Future Foundation.

**Russel Robertson** Currently a Director with Bausch Health Companies Inc. and Turquoise Hill Resources. Previously Executive Vice President and Head, Anti-Money Laundering, Chief Financial Officer and Executive Vice-President, Business Integration with BMO Financial Group.

Anne Giardini, O.C., Q.C. Currently Chancellor of Simon Fraser University. Previously with Weyerhaeuser Company Limited, including role as Canadian President. Currently a Director of Nevsun Resources Ltd., Canada Mortgage & Housing Corporation, World Wildlife Fund (Canada), BC Achievement Foundation, TransLink and the Greater Vancouver Board of Trade.

William Sheffield Currently a Director with Houston Wire & Cable Company, Velan, Inc., Burnbrae Farms Ltd., Longview Aviation Capital and Family Enterprise Xchange. Previously Chief Executive Officer of Sappi Fine Papers, headquartered in South Africa. Previously, held senior roles with Abitibi-Consolidated, Inc. and Abitibi-Price, Inc.

**David Hay** Currently a Director of EPCOR, SHAD (Chair), the Council of Clean and Reliable Energy and as Chair of the Acquisition Committee of the Beaverbrook Art Gallery. Formerly Vice-Chair and Managing Director of CIBC World Markets Inc., President and Chief Executive Officer of New Brunswick Power Corporation, Managing Director of Delgatie Incorporated and Senior Vice-President and Director responsible for mergers and acquisitions with Merrill Lynch Canada.

**Melissa Sonberg** Currently Adjunct Professor and Executive-in-Residence at McGill University's Desautel Faculty of Management. Currently a Director with Exchange Income Corporation, MD Financial Holdings, Inc., Canadian Professional Sales Association, Group Touchette, Women in Capital Markets and Equitas – International Centre for Human Rights.

## **DISCLAIMERS**



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In this presentation, all amounts are in Canadian dollars, unless otherwise indicated. Any graphs, tables or other information in this presentation demonstrating the historical performance of the Company or any other entity contained in this presentation are intended only to illustrate past performance of such entitles and are not necessarily indicative of future performance of Hydro One. In this presentation, "Hydro One" refers to Hydro One Limited and its subsidiaries and other investments, taken together as a whole.

#### **Forward-Looking Information**

This presentation contains "forward-looking information" within the meaning of applicable Canadian securities laws. Forward-looking information in this presentation is based on current expectations, estimates, forecasts and projections about Hydro One's business and the industry in which Hydro One operates and includes beliefs of and assumptions made by management. Such statements include, but are not limited to: statements related to dividends; statements regarding future equity issuances; expectations regarding planned or expected capital investments; statements related to rate applications, proceedings and models; statements regarding acquisitions; statements related to the Universal Base Shelf Prospectus and Medium Term Note Prospectus; statements about debt maturity; statements related to credit ratings; and statements and projections regarding rate base and cash flows.

Words such as "aim", "could", "would", "expect", "anticipate", "intend", "attempt", "may", "plan", "will", "believe", "seek", "estimate", "goal", "target", and variations of such words and similar expressions are intended to identify such forward-looking information. These statements are not guarantees of future performance and involve assumptions and risks and uncertainties that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed, implied or forecasted in such forward-looking information. Hydro One does not intend, and it disclaims any obligation to update any forward-looking information, except as required by law.

The forward-looking information in this presentation is based on a variety of factors and assumptions, as described in the financial statements and management's discussion and analysis. Actual results may differ materially from those predicted by such forward-looking information. While Hydro One does not know what impact any of these differences may have, Hydro One's business, results of operations and financial condition may be materially adversely affected if any such differences occur. Factors that could cause actual results or outcomes to differ materially from the results expressed or implied by forward-looking information are described in the financial statements and management's discussion and analysis.

#### **Non-GAAP Measures**

Hydro One prepares and presents its financial statements in accordance with U.S. GAAP. "Funds from Operations" or "FFO", "Adjusted Net Income", "Revenue Net of Purchased Power" and "Adjusted Earnings Per Share" are not recognized measures under U.S. GAAP and do not have standardized meanings prescribed by U.S. GAAP. These are therefore unlikely to be comparable to similar measures presented by other companies. Funds from Operations should not be considered in isolation nor as a substitute for analysis of Hydro One's financial information reported under U.S. GAAP. "Funds from Operations" or "FFO" is defined as net cash from operating activities, adjusted for the following: (i) changes in non-cash balances related to operations, (ii) dividends paid on preferred shares, and (iii) non-controlling interest distributions. Management believes that these measures will be helpful as a supplemental measure of the Company's operating cash flows and earnings. For more information, see "Non-GAAP Measures" in Hydro One's 2017 full year MD&A.